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TO : Department of State

FROM : Oslo 931 December 11, 1950 1 Enclosure

REF : Oslo 921, Dec. 8, 1950

SUBJECT : STATISTICS ON SALES OF NORWEGIAN SILICON CARBIDE, 1949
AND FIRST ELEVEN MONTHS OF 1950.

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There is transmitted herewith a tabulation of sales of silicon carbide by A/S Arendal Smelteverk, Norway's sole producer, for the period January-December 1949 and January 1 to November 30, 1950. This tabulation has been made available to the Embassy in accordance with a request made of Mr. Eirik HAMMER, the company's Managing Director, to whom assurances have been given that the tabulation will be treated as confidential. In transmitting the tabulation, Mr. Hammer invites attention to the fact that the value of sales for the first 11 months of 1950 is greater than the total value of sales for the entire 12 months of 1949, reflecting the fact that the company sold a larger percentage of the costlier abrasive grades in the more recent period. Attention is also invited to the fact that the distribution of sales by countries of destination recorded in the attached tabulation is based on tonnage rather than value. It will further be noted that no deliveries thus far in 1950 have been made to Russia or to Czechoslovakia. However, as indicated in the reference despatch, it is likely that 50 tons will be made available to Czechoslovakia within the near future.

In the reference despatch the Embassy conveyed the allegation made by Mr. K. F. KLAVERNESS of the Norwegian Foreign Office to the effect that officials of the State Department had expressed their approval of the scheduled shipment of 50 tons of silicon carbide to Czechoslovakia. Mr. Klaverness has informed an Embassy officer today that this expression of approval was made by Mr. John T. EVANS and Mr. Robert W. WRIGHT of the Department in recent conversations with Mr. Gunnar KJØLSTAD, Economic Counselor of the Norwegian Embassy at Washington. The Embassy desires here to record the fact that Mr. Hammer construes the term "fused silicon carbide, crude or in grains" to include refractory grades.

Harry Conover
Second Secretary

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cc: American Embassy Paris (EXCON)

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A/S ARENDAL SMELTEVERK, EYDEHAVN, NORWAY

SALES STATISTICS FOR THE PERIOD
January 1 to December 31, 1949 and January 1 to November 30, 1950

COUNTRIES:	SIKA Grain & Micro	SIKA Run of Mills & Crude	SIKA Pow- ders	SIKA Fire- sand	TOTAL		% of total sales
	Tons	Tons	Tons	Tons	Tons	Kroner	Tons
NORWAY	332.3 379.5	332.8 224.0	45.0 20.0	5.0 1.0	715.1 624.5	773,561.90 851,589.68	9.0 8.1
SWEDEN	680.5 828.0	500.0 579.0		19.9 21.0	1200.4 1428.0	1,813,323.75 2,581,801.93	15.0 18.4
DENMARK	89.2 118.2	120.1 75.0	0.3 0.2		209.6 193.4	288,047.70 350,035.35	2.0 2.5
FINLAND	65.0 43.3	0 20.0			65.0 63.3	123,331.50 119,239.00	0.8 0.3
GREAT BRITAIN	1344.3 1677.4	637.3 547.8	150.0 212.7	592.5 584.9	2724.1 3022.8	4,008,372.99 5,128,066.33	34.1 39.0
HOLLAND	130.9 82.4	0 21.0		0 2.5	130.9 105.9	233,064.75 217,179.43	1.6 1.4
BELGIUM & LUXEMBOURG	63.3 51.1	194.9 155.8	85.0 50.0	300.0 114.1	643.2 371.0	580,601.87 461,125.00	8.1 4.8
FRANCE	224.8 57.5	99.8 85.0	40.0 65.0		364.6 207.5	592,621.95 323,226.00	4.6 2.7
SPAIN	30.0 58.0				30.0 58.0	49,500.00 127,416.00	0.4 0.7
ITALY	13.3 164.9	0 2.0	0 1.0		13.3 167.9	39,370.00 417,150.00	0.2 2.2
SWITZERLAND	125.4 182.0				125.4 182.0	248,352.00 424,818.50	1.6 2.3
GERMANY	121.3 499.3	0 6.0			121.3 505.3	301,407.65 1,272,619.90	1.5 6.5
AUSTRIA	34.5 159.0				34.5 159.0	85,115.91 399,227.90	0.4 2.0
CZECHOSLO- VAKIA		616.9 0			616.9 0	865,425.00 0	7.7 0
JUGOSLAVIA	57.0 60.0				57.0 60.0	115,502.80 144,716.00	0.7 0.8

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COUNTRIES:	SIKA Grain & Micro	SIKA Run of Mills & Crude	SIKA Pow- ders	SIKA Fire- sand	TOTAL		% of total sales
	Tons	Tons	Tons	Tons	Tons	Kroner	Tons
POLAND	100.8 75.0				100.8 75.0	224,027.00 177,654.00	1.3 1.0
SOVIET RUSSIA	454.0 0				454.0 0	1,048,320.00 0	5.7 0
FAR EAST	3.8 2.0				3.8 2.0	6,875.12 4,795.20	0 0
AUSTRALIA		109.9 163.1			109.9 163.1	140,787.98 246,103.24	1.4 2.1
SOUTH AMERICA							
U.S.A. & CANADA	16.0 35.4	180.0 325.0			196.0 360.4	179,216.30 444,571.65	2.5 1.7
OTHER COUNTRIES	62.0 0				62.0 0	122,145.92 0	0.8 0
TOTAL: 1949	3948.4	2791.7	320.3	917.4	7977.8	11,838,972.09	100
TOTAL: Nov. 30, 1950	4473.0	2203.7	348.9	723.5	7749.1	13,691,335.11	100

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